

# The Onsite Staffing Partner Proven to Deliver Operational Scalability & Efficiency for Manufacturing, Distribution & Fulfillment Facilities

#### AN END-TO-END ONSITE SOLUTION

Staff Management | SMX's Onsite Workforce Management staffing solution provides you with a fully embedded, onsite service team who will optimize and manage your contingent labor program.

Our onsite teams develop a deep understanding of your operations and workforce needs. We gather these insights to form a plan for the continuous improvement of your staffing program and to increase your return on investment. Our teams are focused on maximizing contingent workforce productivity, so your internal teams aren't burdened by management of your staffing program.

Additionally, all of our operations are supported by centralized services. Centralization enables us to scale and standardize programs quickly so our onsite teams can deliver consistent, high-level service. Both onsite and from our centralized services center, we employ best practices and leverage our operational expertise to provide you with award-winning staffing programs.



For the third year in a row, Staff Management | SMX is among less than two percent of staffing agencies in the U.S. to receive Inavero's Best of Staffing® Client Award. Our client satisfaction ratings are 8 times higher than the industry average.

I love having the service team onsite because they can be involved with my team and the entire workforce. Temporary turnover is significantly lower than what we experienced with other models.

- Plant Manager, Leading Consumer Goods Manufacturer









## A SUCCESSFUL PARTNERSHIP THROUGH A DECADE OF ONSITE STAFFING

We want to put your organization in a more competitive position by providing you with the right people in the right place at the right time. Our onsite solution offers a comprehensive approach to attracting, selecting, training and managing the most qualified contingent associates available.

First, we use precision recruitment and a targeted selection process to find you the right workers. Then, we use an advanced system to coordinate scheduling requests and match them to your needs. Once we're up and running, we provide your workforce with comprehensive and ongoing management that ensures high-quality performance and brings you ROI. Our standard operating procedures (SOPs) enable us to be flexible and respond to change as your program evolves.

To manage your workforce, we use real-time analytics and actionable data, which are tracked using our proprietary technology Stafftrack. This data informs strategic decision-making and leads to the increased efficiency of your contingent workforce. By reporting this data to you and maintaining clearly defined channels of open communication, we're able to fully understand your goals and keep them in focus as we continuously improve your staffing program.

### **BRING YOU MEASURABLE RESULTS**

The bottom line is that Staff Management | SMX's onsite workforce management solution is a comprehensive, full-service staffing solution. We're committed to you every step of the way. That's why we offer associate onboarding and orientation processes tailored to meet your needs as well as proactive safety management and risk mitigation. We'll also provide you with real-time analytics and reporting so you know exactly how your program is performing.

### **OUR GOAL IS TO DELIVER MEASURABLE RESULTS, INCLUDING:**

- · Shorter time-to-fill and higher fill rates
- Lower turnover rates and overtime costs
- Increased responsiveness, reliability and workforce performance

- Reduced administrative burden
- Boosted productivity, efficiency and profitability
- Improved ability to forecast labor needs and understand marketplace trends





